

Customer Success Story



About the Customer

Senator International Singapore is part of the Senator International Group which has more than 20 years of competence in logistics, with over 600 employees across their worldwide network of offices in Germany (Head Office), USA, UK, Netherlands, Latin and South America, Middle East and Asia. Senator is well positioned as one of the leading European logistics service providers and is a strong believer of quality and customer service, characterised by their ISO 9001:2000 certification.

The Value Proposition

Patrick Tan, Managing Director, Senator International Singapore: "This is the 3rd time that I have actually gone back to Kewill to purchase a logistics solution from them, previous times when I was in different companies. Other products I have previously used include Logistics/2000. My experience with Kewill goes way back over 10 years. With regards to Kewill Forwarding, I like the flexibility it provides, in terms of the technology platform, its scalability in the event my business grows, and its robustness in its features."

The Solution and its Deployment

Senator International Singapore, Hong Kong, Thailand and Shanghai have to-date deployed Kewill Forwarding for over 80 users, using Airfreight, Seafreight, Roadfreight (Delivery), Job Costing and Profit Share, Billing and Financials. This includes integration to an external accounting system, cargo community systems and government customs clearance. A web based system, Kewill Forwarding will be sending shipment details into Senator HQ's Track & Trace System, as well as in the future, facilitate shipment information exchange between Senator's worldwide offices.

Senator Singapore will also be one of Kewill's pilot sites for the integration to the Singapore TradeXchange, which is a trade and logistics hub providing value added services. These services include; Government e-customs integration, b2b information exchange between shippers, consignees and other logistics agents, and integration to trade and shipping community portals like GT Nexus, INTTRA, PortNet, Cargo Community Network.

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